

Job Advertisement

- ▶ Position: Clinical Application Specialist for Europe
- ▶ Division: European Medical Systems Group; Modality Service Group
- ▶ Company: FUJIFILM Europe GmbH

FUJIFILM is a globally operating technology group. Committed to continuous innovation FUJIFILM brings leading-edge products to a broad spectrum of industries including imaging, medical, graphic arts, consumer electronic, optical and biopharmaceutical products based on its vast portfolio of digital, optical, fine chemical and thin film coating technologies.

FUJIFILM Europe GmbH is the regional headquarter company of the FUJIFILM group based in Düsseldorf and represents the aforesaid business divisions throughout Europe and in some cases throughout EMEA. FUJIFILM Europe operates through local and international branches and subsidiaries.

For our European Medical Systems Division at FUJIFILM's European Headquarter in Düsseldorf, we are looking for a

Clinical Application Specialist (m/f/div)

for our Modality Service Group.

Organization

The European Medical Systems Division, with its HQ position at FUJIFILM Europe GmbH in Düsseldorf, is responsible to carry out sales strategies and service operations for diagnostic imaging in Europe. Our products and technologies are proven in clinical applications, and are constantly being refined to make the work of health professionals more effective and efficient. The portfolio includes picture archiving and communication systems (PACS), digital radiography, digital mammography, computed radiography, X-ray films, dry imagers, clinical chemical analyzers and ultrasound systems and continues to grow. Fujifilm is a pioneer in diagnostic imaging, and for decades has been a reliable partner for hospitals and doctors.

Essential duties and Responsibilities:

This position will support FUJIFILM's Medical Systems business from a Clinical application point of view. The area of medical systems in scope are Digital X-ray systems, Digital Mammography, Medical Devices and software solutions related to those systems. As a European Headquarter employee, this position will support the Modality Solution Business of FUJIFILM Sales entities and distributors from a clinical application perspective.

- You communicate with medical professionals with your deep clinical knowledge and experience to clarify and understand customer's needs appropriately.
- You communicate closely with FUJIFILM's teams including FUJIFILM Tokyo R&D to figure out solutions and implement these to increase customer's satisfaction. Your strong expertise on X-ray medical devices and especially for diagnostic imaging helps you in this.
- You have high communication skills and an honest attitude, with which you gain customer's trust in FUJIFILM.
- You keep having a top level of expertise and of the latest technology in the industry and train clinical application specialists in FUJIFILM Europe to be updated and highly skilled.
- You travel among European countries, support sales activities and clinical service activities to contribute to the business.

- With your wide range of knowledge and experiences in the healthcare industry you provide market requirements to FUJIFILM's HQ to contribute to product development.
- As a team player you work together with the team and contribute to achieve success.
- You give X-ray/DR/diagnostic WS application support for customers and FUJIFILM team (On site / Off site).
- You provide Key Opinion Leader management and support.
- You join exhibitions, seminars, workshops, and support webinars.
- You conduct application trainings in our premises.
- You create training materials on clinical application as well as sales support materials from a clinical perspective.

Required knowledge and skills:

You have a high caliber technical background, with profound practical experience:

- You are a X-ray certified radiographer or have a comparable education.
- You have expertise on X-ray clinical application (X-ray, DR (incl. Digital Mammography), Diagnostic workstation).
- You have clinical experience in the field of more than 3 years.
- Experience in the X-ray medical devices industry of more than 3 years is preferred.
- You are fluent in English and speak a further European language (French preferred).
- You have high communication skills & are a team player.
- With your strong and tough mind-set, you never give up achieving the goal.
- Willingness to travel.

We offer an exciting, challenging position with highly international work, an attractive compensation package and personal growth opportunities associated with working at a global and innovative company.

If you are interested to join our Modality solution business, please send your application (including copies of certificates, references, earliest entry date and salary expectation) until 21.12.2020 preferably by e-mail to: silja.bischoff@fujifilm.com.